HGACBuy Solicitation: AO04-26

Response Pricing Form

Respondent:							
Catalog Pricing				**Other Pricing**			
Type of Equipment, Options, or Services	**Manufacturer**	**Manufacturer MSRP/List Price Book Name (List price book SHALL be included separately, in proposal response)**	**Point of Purchase Percentage Discount-Off-List**	**Description**	**Manufacturer**	**STANDARD Pricing (e.g. extended warranties, installation cost/hour, etc.)**	**Point of Purchase Discount-Off-Standard Pricing**
* This form shall be completed in its entirety and submitted in its original Excel format (no PDF)							
* Respondent shall describe the catalog / list price book submitted on this form and show the discount off list that will be applied at the time of purchase (list pricing shall NOT be priced here, but separately)							
* Respondent shall use this form to price additional items or services not found on the manufacturers' catalog/list price books (under the "Other Pricing" columns)							
* Respondent may add as many lines as is needed, and may use supplemental pricing documents (which shall be noted on this form)							
Example							
Street Sweepers	ABC Manufacturing, Inc.	ABC Manufacturing 2025 List Pricing Guide, V1.1	7.00%	Extended Warranty (4-year extended drivetrain, hydraulics, and hopper coverage)	ABC Manufacturing, Inc.	$1,000	10.00%
Side-dump trailer, tractor pulled tandem axle, Model - The Brute CP30-3021 w/ 54" extensions, snow removal	SmithCo Mfg, Inc	February 16, 2026 List Pricing - Quote# HGAC-015Q-1 CP30-3021	2.00%	Lead Package to pull second trailer in train	SmithCo Mfg, Inc	$1,650	2.00%